FY2025 FINAL BUDGET - BELOIT CONVENTION AND VISITORS BUREAU CHARITABLE FOUNDATION, INC., a 501(C)(3) corporation As of 1/1/25

				FY24 Budget	FY25 Budget
Strategic Plan	Ordinary Income/	Expense			
		4016	Donated Products & Services	0.00	0.00
		4018	Other Public Funds	88,500.00	71,000.00
		4019	Other Public Funds: Public Grants/Endowments	0.00	0.00
		4044	Advertising, Cooperative: Advertising	0.00	0.00
		4052	Promotional Participation: Advertising	0.00	0.00
		4053	Promotional Participation: Sponsorships	0.00	2,000.00
		4062	Event Hosting: Internal	0.00	0.00
		4064	Event Hosting: External	0.00	20,000.00
		4070	Publication Sales: Publication Sales	0.00	0.00
		4080	Merchandise Sales, On-Site: On-Site Merchandise	0.00	0.00
		4090	Merchandise Sales, Online: Online Merchandise	0.00	0.00
		4100	Ticket Sales: Tickets	0.00	2,500.00
		4180	Investment Income: Interest Income	0.00	25.00
		4190	Other Private Funding: Other Private Funding	0.00	200.00
		4195	Other Private Funding: Private Grants/Endowments	5,000.00	5,000.00
	Total Income		·	93,500.00	100,725.00
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	Expense				
	-	A. Wages &	Benefits		
		5001	Personnel Costs: Salary	0.00	0.00
		5001	Personnel Costs: Salary-Hourly	0.00	0.00
		5002	Personnel Costs: Salary-Houriy	0.00	0.00
		5005	Personnel Costs: Salary-Commissions Personnel Costs: Salary-Bonus	0.00	0.00
		5008	Accrued Personnel Expense: FICA Tax	0.00	0.00
		5012	Accrued Personnel Expense: SUTA	0.00	0.00
		5012	Accrued Personnel Expense: Retirement Benefit Expense	0.00	0.00
		5014	Accrued Personnel Expense: Life Insurance	0.00	0.00
		5018	Accrued Personnel Expense: Health Insurance	0.00	0.00
		5018-01	Accrued Personnel Expense: Health Insurance Reimbursement	0.00	0.00
		5020	<u> </u>	0.00	
		5020	Accrued Personnel Expense: Dental		0.00
			Accrued Personnel Expense: Vision	0.00	0.00
		5022	Accrued Personnel Expense: Long-Term Disability	0.00	
		5023	Accrued Personnel Expense: Short-Term Disability	0.00	0.00
		5024	Accrued Personnel Expense: Accident	0.00	0.00
		5025	Accrued Personnel Expense: Accident	0.00	0.00
		5027	Personnel Training/Recruitment: Staff Training and Development	0.00	0.00
		5032	Telecommunications: Cellular Reimbursement	0.00	
		Total A. Wa	ges & Benefits	0.00	0.00
		B. Travel/Tr	avel/Trade Show/FAM/Events		
		5100	Travel and Entertainment: Transportation	0.00	0.00
		5101	Travel and Entertainment: Mileage Reimbursement	0.00	0.00
		5101	Travel and Entertainment: Lodging	0.00	0.00
		5102	Travel and Entertainment: Louging Travel and Entertainment: Meals	0.00	0.0
		5106	Travel and Entertainment: Entertainment	0.00	0.0
		5108 5110	Travel and Entertainment: Gifts Travel and Entertainment: Other	0.00	0.0

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5111 Networking: Event Registration	0.00	0.00
5143 Event Hosting, Industry Sales/Marketing Events: Transportation	0.00	0.00
5144 Event Hosting, Industry Sales/Marketing Events: Lodging	0.00	0.00
5145 Event Hosting, Industry Sales/Marketing Events: Meals	0.00	0.00
5146 Event Hosting, Industry Sales/Marketing Events: Entertainment	0.00	0.00
5147 Event Hosting, Industry Sales/Marketing Events: Gifts	0.00	0.00
5148 Event Hosting, Industry Sales/Marketing Events: Other	0.00	0.00
5149 Event Hosting, Industry Sales/Marketing Events: Fees	0.00	0.00
5150 Event Hosting, Member/Community: Transportation	0.00	0.00
5151 Event Hosting, Member/Community: Lodging	0.00	0.00
5152 Event Hosting, Member/Community: Meals	0.00	0.00
5153 Event Hosting, Member/Community: Entertainment	0.00	0.00
5154 Event Hosting, Member/Community: Gifts	0.00	0.00
5155 Event Hosting, Member/Community: Other	0.00	2,825.63
5156 Education, Seminar: Registration Fees	0.00	0.00
5157 Education, Conference: Registration Fees	0.00	0.00
Total B. Travel/Trade Show/FAM/Events	0.00	2,825.63
C. Marketing		
5160 Advertising (TV, Radio, Print, Billboard, Other Traditional): Placement	0.00	500.00
5162 Advertising (TV, Radio, Print, Billboard, Other Traditional): Production	0.00	0.00
5166 Advertising (TV, Radio, Print, Billboard, Other Traditional): Other	0.00	0.00
5170 Advertising, Online: Placement	0.00	500.00
5172 Advertising, Online: Production	0.00	0.00
5176 Advertising, Online: Other	0.00	0.00
5177 Advertising, Online: Social Media	0.00	1,000.00
5178 Advertising, Vendor: Videography	0.00	0.00
5179 Advertising, Vendor: Photography	0.00	0.00
5190 Printed Marketing Collateral: Publications/Magazines	0.00	0.00
5191 Printed Marketing Collateral: Brochures	0.00	0.00
5199 Printed Marketing Collateral: Other	0.00	0.00
5200 Merchandise, Giveaways: Merchandise, Giveaways	0.00	0.00
5210 Merchandise, Resale: Merchandise, Resale	0.00	0.00
5215 Merchandise, Staff: Logoed Apparel	0.00	0.00
5230 Research: Services	0.00	0.00
5232 Research: Products	0.00	0.00
5234 Research: Other	0.00	0.00
5250 Donated Products & Services: Products	0.00	0.00
5252 Donated Products & Services: Services	0.00	0.00
5255 Legacy Program Sponsorship Fund	78,500.00	66,000.00
5256 Sponsorships: Community Events	0.00	0.00
Total C. Marketing	78,500.00	68,000.00
D. Administrative & General		
5260 Accounting and Legal Fees: Audit	0.00	0.00
5261 Accounting and Legal Fees: Accounting	0.00	0.00
5262 Accounting and Legal Fees: Legal	0.00	0.00
5296 Depreciation: Furniture and Fixtures	0.00	0.00
5301 Insurance: General Liability	0.00	0.00
5302 Insurance: Excess Liability	0.00	30.00
5304 Insurance: Workers Compensation	0.00	0.00
	0.00	0.00

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	5306	Insurance: Employment Practices Liability	0.00	0.00
	5307	Insurance: Other	0.00	0.00
	5311	Data Processing/Computer: Software Maintenance	720.00	720.00
	5316	Customer Agreements: Sponsorships	0.00	0.00
	5330	Bank Fees: Credit Card Processing	0.00	0.00
		Bank Fees: Other		
	5336		0.00	0.00
	5337	Fees: Sales Tax	0.00	0.00
	5360	Postage: In-House Postage Meter	0.00	0.00
	5363	Postage: US Post Office	0.00	0.00
	5365	Postage: Overnight/Air	0.00	0.00
	5366	Postage: Ground/Shipping	0.00	0.00
	5400	Office Supplies: Office Supplies	0.00	0.00
	5401	Office Supplies: Paper	0.00	0.00
	5402	Office Supplies: Envelopes & Letterhead	0.00	0.00
	5403	Office Supplies: Other	0.00	0.00
	5425	Personnel: Volunteer Expense	0.00	0.00
	5426	Fees: Licensing & Registration	79.00	104.50
	Total D. Adr	ninistrative & General	799.00	854.50
	E. Grants			
	5500	Grants: Tourism Development	15,000.00	15,000.00
	5501	Grants: Arts	5,000.00	5,000.00
	Total E. Gra	nts	20,000.00	20,000.00
Total Expense	,		99,299.00	91,680.13
Net Ordinary I	Net Ordinary Income			\$ 9,044.87