## FY2026 FINAL BUDGET - BELOIT CONVENTION AND VISITORS BUREAU CHARITABLE FOUNDATION, INC., a 501(C)(3) corporation As of 11/16/25

				FY25 Budget	FY26 Budget
Strategic	Ordinary Income/	Expense			
Plan	Income				
		4016	Donated Products & Services	0.00	0.00
		4018	Other Public Funds	71,000.00	60,500.00
		4019	Other Public Funds: Public Grants/Endowments	0.00	0.00
		4044	Advertising, Cooperative: Advertising	0.00	0.00
		4052	Promotional Participation: Advertising	0.00	0.00
		4053	Promotional Participation: Sponsorships	2,000.00	2,500.00
		4062	Event Hosting: Internal	0.00	0.00
		4064	Event Hosting: External	20,000.00	21,000.00
		4070	Publication Sales: Publication Sales	0.00	0.00
		4080	Merchandise Sales, On-Site: On-Site Merchandise	0.00	5,000.00
		4090	Merchandise Sales, Online: Online Merchandise	0.00	0.00
		4100	Ticket Sales: Tickets	2,500.00	2,000.00
		4180	Investment Income: Interest Income	25.00	25.00
		4190	Other Private Funding: Other Private Funding	200.00	150.00
		4195	Other Private Funding: Private Grants/Endowments	5,000.00	1,000.00
	Total Income			100,725.00	92,175.00
				•	
	Expense				
	<b>1</b>	A. Wages & E	Benefits		
		5001	Personnel Costs: Salary	0.00	0.00
		5002	Personnel Costs: Salary-Hourly	0.00	0.00
		5005	Personnel Costs: Salary-Commissions	0.00	0.00
		5006	Personnel Costs: Salary-Bonus	0.00	0.00
		5008	Accrued Personnel Expense: FICA Tax	0.00	0.00
		5012	Accrued Personnel Expense: SUTA	0.00	0.00
		5014	Accrued Personnel Expense: Retirement Benefit Expense	0.00	0.00
		5016	Accrued Personnel Expense: Life Insurance	0.00	0.00
		5018	Accrued Personnel Expense: Health Insurance	0.00	0.00
		5018-01	Accrued Personnel Expense: Health Insurance Reimbursement	0.00	0.00
		5020	Accrued Personnel Expense: Dental	0.00	0.00
		5021	Accrued Personnel Expense: Vision	0.00	0.00
		5022	Accrued Personnel Expense: Long-Term Disability	0.00	0.00
		5023	Accrued Personnel Expense: Short-Term Disability	0.00	0.00
		5024	Accrued Personnel Expense: AD&D	0.00	0.00
		5025	Accrued Personnel Expense: Accident	0.00	0.00
		5027	Personnel Training/Recruitment: Staff Training and Development	0.00	0.00
		5032	Telecommunications: Cellular Reimbursement	0.00	0.00
		Total A. Waq	es & Benefits	0.00	0.00
		B. Travel/Tra	de Show/FAM/Events		
		5100	Travel and Entertainment: Transportation	0.00	0.00
		5101	Travel and Entertainment: Mileage Reimbursement	0.00	0.00
		5102	Travel and Entertainment: Lodging	0.00	0.00
		5104	Travel and Entertainment: Meals	0.00	0.00
		5106	Travel and Entertainment: Entertainment	0.00	0.00
		5108	Travel and Entertainment: Gifts	0.00	0.00
		5110	Travel and Entertainment: Other	0.00	0.00
		5111	Networking: Event Registration	0.00	0.00
		5143	Event Hosting, Industry Sales/Marketing Events: Transportation	0.00	0.00
		5144	Event Hosting, Industry Sales/Marketing Events: Lodging	0.00	0.00
		5145	Event Hosting, Industry Sales/Marketing Events: Leagning	0.00	0.00
		5146	Event Hosting, Industry Sales/Marketing Events: Intertainment	0.00	0.00

## FY2026 FINAL BUDGET - BELOIT CONVENTION AND VISITORS BUREAU CHARITABLE FOUNDATION, INC., a 501(C)(3) corporation As of 11/16/25

			I			
	5147	Event Hosting, Industry Sales/Marketing Events: Gifts	0.00	0.00		
	5148	Event Hosting, Industry Sales/Marketing Events: Other	0.00	0.00		
	5149	Event Hosting, Industry Sales/Marketing Events: Fees	0.00	0.00		
	5150	Event Hosting, Member/Community: Transportation	0.00	0.00		
	5151	Event Hosting, Member/Community: Lodging	0.00	0.00		
	5152	Event Hosting, Member/Community: Meals	0.00	0.00		
	5153	Event Hosting, Member/Community: Entertainment	0.00	0.00		
	5154	Event Hosting, Member/Community: Gifts	0.00	0.00		
	5155	Event Hosting, Member/Community: Other	2,825.63	2,270.00		
	5156	Education, Seminar: Registration Fees	0.00	0.00		
	5157	Education, Conference: Registration Fees	0.00	0.00		
	Total B. Trav	el/Trade Show/FAM/Events	2,825.63	2,270.00		
	C. Marketing					
	5160	Advertising (TV, Radio, Print, Billboard, Other Traditional): Placement	500.00	0.00		
	5162	Advertising (TV, Radio, Print, Billboard, Other Traditional): Production	0.00	0.00		
	5166	Advertising (TV, Radio, Print, Billboard, Other Traditional): Other	0.00	0.00		
	5170	Advertising, Online: Placement	500.00	0.00		
	5172	Advertising, Online: Production	0.00	0.00		
	5176	Advertising, Online: Other	0.00	0.00		
	5177	Advertising, Online: Social Media	1,000.00	500.00		
	5178	Advertising, Vendor: Videography	0.00	0.00		
	5179	Advertising, Vendor: Photography	0.00	0.00		
	5190	Printed Marketing Collateral: Publications/Magazines	0.00	0.00		
	5191	Printed Marketing Collateral: Brochures	0.00	0.00		
	5199	Printed Marketing Collateral: Other	0.00	0.00		
	5200	Merchandise, Giveaways: Merchandise, Giveaways	0.00	0.00		
	5210	Merchandise, Resale: Merchandise, Resale	0.00	1,500.00		
	5215	Merchandise, Staff: Logoed Apparel	0.00	0.00		
	5230	Research: Services	0.00	0.00		
	5232	Research: Products	0.00	0.00		
	5234	Research: Other	0.00	0.00		
	5250	Donated Products & Services: Products	0.00	0.00		
	5252	Donated Products & Services: Services	0.00	0.00		
	5255	Legacy Program Sponsorship Fund	66,000.00	55,500.00		
	5256	Sponsorships: Community Events	0.00	0.00		
	Total C. Mark	reting	68,000.00	57,500.00		
	35,555.55					
	D. Administra	ative & General				
	5260	Accounting and Legal Fees: Audit	0.00	0.00		
	5261	Accounting and Legal Fees: Accounting	0.00	0.00		
	5262	Accounting and Legal Fees: Legal	0.00	0.00		
	5296	Depreciation: Furniture and Fixtures	0.00	0.00		
	5301	Insurance: General Liability	0.00	0.00		
	5302	Insurance: Excess Liability	30.00	30.00		
	5304	Insurance: Workers Compensation	0.00	0.00		
	5305	Insurance: Directors and Officers	0.00	0.00		
	5306	Insurance: Employment Practices Liability	0.00	0.00		
	5307	Insurance: Other	0.00	0.00		
	5311	Data Processing/Computer: Software Maintenance	720.00	2,808.00		
	5316	Customer Agreements: Sponsorships	0.00	0.00		
	5330	Bank Fees: Credit Card Processing	0.00	0.00		
	5336	Bank Fees: Other	0.00	120.00		
	5337	Fees: Sales Tax	0.00	0.00		
	5360	Postage: In-House Postage Meter	0.00	0.00		
	5363	Postage: US Post Office	0.00			
1			3.00	2.00		

## FY2026 FINAL BUDGET - BELOIT CONVENTION AND VISITORS BUREAU CHARITABLE FOUNDATION, INC., a 501(C)(3) corporation As of 11/16/25

	5365	Postage: Overnight/Air	0.00	0.00
	5366	Postage: Ground/Shipping	0.00	0.00
	5400	Office Supplies: Office Supplies	0.00	0.00
	5401	Office Supplies: Paper	0.00	0.00
	5402	Office Supplies: Envelopes & Letterhead	0.00	0.00
	5403	Office Supplies: Other	0.00	0.00
	5425	Personnel: Volunteer Expense	0.00	0.00
	5426	Fees: Licensing & Registration	104.50	500.00
	Total D. Adn	ninistrative & General	854.50	3,458.00
	E. Grants			
	5500	Grants: Tourism Development	15,000.00	15,000.00
	5501	Grants: Arts	5,000.00	5,000.00
	Total E. Grai	nts	20,000.00	20,000.00
Total Expense			91,680.13	83,228.00
Net Ordinary In	come		\$ 9,044.87	\$ 8,947.00