				FY25 Bu	idaet	FY26 Budget	Percentage Change
Dian	Ordinary Income/Exp	ense					
rian	Income	4000-01	Room Tax: City of Beloit Room Tax	1 143	,387.74	1,170,860.70	2.40%
		4000-02	Room Tax: City of South Beloit Room Tax		,906.18	6,890.91	-0.229
		4000-03	Room Tax: Other Room Tax		200.00	500.00	150.009
		4010 4016	Assessment: Tourism Improvement District Assessment Donated Products & Services		0.00	0.00	0.009
		4018	Other Public Funds		,000.00	5,000.00	0.009
		4019 4042	Other Public Funds: Public Grants/Endowments Advertising, Website: Website Advertising	15	0.00,	15,000.00	0.009
		4044	Advertising, Cooperative: Advertising		0.00	0.00	0.009
		4052	Promotional Participation: Advertising		0.00	0.00	0.009
		4053 4062	Promotional Participation: Sponsorships Event Hosting: Community Meetings	26	100.00	22,200.00	-14.629 -100.009
		4064	Event Hosting: Seminars		0.00	0.00	0.00%
		4070	Publication Sales: Publication Sales		0.00	0.00	0.00%
		4080 4090	Merchandise Sales, On-Site: On-Site Merchandise Merchandise Sales, Online: Online Merchandise		300.00	150.00 150.00	-50.00% -50.00%
		4100	Ticket Sales: Tickets		0.00	0.00	0.009
		4140 4180	Convention Services Other: Other Convention Services Investment Income: Interest Income	3	0.00	9,300.41	0.009
		4190	Other Private Funding: Other Private Funding		,500.00	10,000.00	300.009
		4195	Other Private Funding: Private Grants/Endowments		,475.00	52,475.00	0.009
	Total Income			1,255	,168.92	1,292,527.02	2.989
	Expense						
		A. Wages &					
		5001 5002	Personnel Costs: Salary Personnel Costs: Salary-Hourly		,254.51 .458.64	271,020.39 53.048.32	25.32% -54.84%
		5002	Personnel Costs: Welcome Center-Hourly		,046.00	60,709.00	-54.849 8.32%
-		5004	Personnel Costs: Receptiontists-Hourly		0.00	0.00	0.00%
		5005 5006	Personnel Costs: Salary-Commissions Personnel Costs: Salary-Bonus	+	780.00	0.00	-14.62% 0.00%
		5007	Personnel Costs: Interns-Hourly		0.00	0.00	0.00%
		5008 5012	Accrued Personnel Expense: FICA Tax Accrued Personnel Expense: SUTA		,876.24 ,444.99	29,486.44 462.53	-1.30% -67.99%
		5012	Accrued Personnel Expense: SUTA Accrued Personnel Expense: Retirement Benefit Expense		,888.19	9,742.04	9.61%
		5016	Accrued Personnel Expense: Life Insurance		,497.44	1,479.77	-1.18%
		5018 5018-01	Accrued Personnel Expense: Health Insurance Accrued Personnel Expense: Insurance Reimbursement	44	,554.80 0.00	53,127.00 0.00	19.24%
		5020	Accrued Personnel Expense: Dental	2	,931.96	3,459.48	17.99%
		5020-01 5021	Accrued Personnel Expense: Dental Insurance Reimbursement		-411.06 556.20	-411.06 669.60	0.00%
		5021-01	Accrued Personnel Expense: Vision Accrued Personnel Expense: Vision Insurance Reimbursement		0.00	-51.48	20.39%
		5022	Accrued Personnel Expense: Long-Term Disability		982.12	999.87	1.81%
		5023 5024	Accrued Personnel Expense: Short-Term Disability Accrued Personnel Expense: AD&D	1	,619.97 142.21	1,668.09 150.56	2.97% 5.87%
		5025	Accrued Personnel Expense: Accident	1	,318.68	1,318.68	0.00%
		5021-01	Accrued Personnel Expense: Accident Insurance Reimbursement		-69.16	-69.16	0.00%
		5027 5032	Personnel Training/Recruitment: Staff Training and Development Telecommunications: Cellular Reimbursement		,698.88	2,198.88 1,249.44	29.43%
			es & Benefits		,956.02	490,924.41	0.81%
		P. Traval/Tra	de Cheuric AMicropate				
x		5100	de Show/FAM/Events Travel and Entertainment: Transportation	6	,043.20	9,840.00	62.83%
		5101	Travel and Entertainment: Mileage Reimbursement		,850.00	4,250.00	129.73%
		5102 5104	Travel and Entertainment: Lodging Travel and Entertainment: Meals		,655.62	20,271.53 6,180.00	73.92% 27.16%
		5106	Travel and Entertainment: Entertainment		0.00	0.00	0.00%
		5108 5110	Travel and Entertainment: Gifts		0.00	0.00	0.00%
		5111	Travel and Entertainment: Other Networking: Event Registration		900.00	1,200.00	33.33%
		5120	Trade Show Participation: Booth Space Fees	1	,500.00	1,199.00	-20.07%
		5122 5124	Trade Show Participation: Booth Set Up/Decoration Trade Show Participation: Registration Fees	2	0.00 ,785.00	0.00 20,128.00	0.00%
		5124	Trade Show Participation: Registration rees Trade Show Participation: Shipping	2	0.00	0.00	0.00%
		5128	Trade Show Participation: Other		0.00	2,600.00	0.00%
		5130 5132	FAM Tours/Site Visits: Transportation FAM Tours/Site Visits: Lodging		,000.00	2,000.00 1,700.00	0.00%
		5134	FAM Tours/Site Visits: Meals	2	,200.00	2,200.00	0.00%
		5136 5138	FAM Tours/Site Visits: Entertainment FAM Tours/Site Visits: Gifts	1	,200.00 500.00	1,000.00 500.00	-16.67% 0.00%
		5138	FAM Tours/site Visits: Citts FAM Tours/Site Visits: Other		100.00	2,600.00	2500.00%
		5143	Event Hosting, Industry Sales/Marketing Events: Transportation		0.00	0.00	0.00%
l.		5144	Event Hosting, Industry Sales/Marketing Events: Lodging		,000.00	3,500.00 4,750.00	16.67% -23.39%
		5145					0.00%
		5146	Event Hosting, Industry Sales/Marketing Events: Meals Event Hosting, Industry Sales/Marketing Events: Entertainment		250.00	250.00	
		5146 5147	Event Hosting, Industry Sales/Marketing Events: Entertainment Event Hosting, Industry Sales/Marketing Events: Gifts	3	,000.00	12,450.00	315.00%
		5146	Event Hosting, Industry Sales/Marketing Events: Entertainment	3			
		5146 5147 5148 5149 5150	Event Hosting, Industry Sales/Marketing Events: Entertainment Event Hosting, Industry Sales/Marketing Events: Gifts Event Hosting, Industry Sales/Marketing Events: Other Event Hosting, Industry Sales/Marketing Events: Fees Event Hosting, Member/Community: Transportation	3	,000.00 ,945.45 ,000.00 0.00	12,450.00 12,050.00 15,000.00 0.00	315.00% 34.71% 0.00% 0.00%
		5146 5147 5148 5149 5150 5151	Event Hosting, Industry SalesMarketing Events: Entertainment Event Hosting, Industry SalesMarketing Events: Gifts Event Hosting, Industry SalesMarketing Events: Cither Event Hosting, Industry SalesMarketing Events: Fees Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Lodging	3 8 15	,000.00 ,945.45 ,000.00 0.00	12,450.00 12,050.00 15,000.00 0.00	315.009 34.719 0.009 0.009 0.009
		5146 5147 5148 5149 5150	Event Hosting, Industry Sales/Marketing Events: Entertainment Event Hosting, Industry Sales/Marketing Events: Gifts Event Hosting, Industry Sales/Marketing Events: Other Event Hosting, Industry Sales/Marketing Events: Fees Event Hosting, Member/Community: Transportation	3 8 15	,000.00 ,945.45 ,000.00 0.00	12,450.00 12,050.00 15,000.00 0.00	315.009 34.719 0.009 0.009
		5146 5147 5148 5149 5150 5151 5152 5153 5154	Event Hosting, Industry SalesMarketing Events: Entertainment Event Hosting, Industry SalesMarketing Events: Gifts Event Hosting, Industry SalesMarketing Events: Other Event Hosting, Industry SalesMarketing Events: Fees Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Gifts	3 8 15	,000.00 ,945.45 ,000.00 0.00 0.00 ,250.00 0.00 240.00	12,450.00 12,050.00 15,000.00 0.00 4,000.00 40.00	315.009 34.719 0.009 0.009 0.009 23.089 0.009 66.679
		5146 5147 5148 5149 5150 5151 5152 5153 5154 5155	Event Hosting, Industry Sales/Marketing Events: Entertainment Event Hosting, Industry Sales/Marketing Events: Gifts Event Hosting, Industry Sales/Marketing Events: Chber Event Hosting, Industry Sales/Marketing Events: Chber Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Lodging Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Entertainment Event Hosting, Member/Community: Gifts Event Hosting, Member/Community: Gifts Event Hosting, Member/Community: Gifts Event Hosting, Member/Community: Other	3 8 8 15	,000.00 ,945.45 ,000.00 0.00 ,250.00 0.00 240.00	12,450.00 12,050.00 15,000.00 0.00 4,000.00 400.00 400.00	315.009 34.719 0.009 0.009 0.009 23.089 0.009 66.679 -83.339
		5146 5147 5148 5149 5150 5151 5152 5153 5154	Event Hosting, Industry SalesMarketing Events: Entertainment Event Hosting, Industry SalesMarketing Events: Gifts Event Hosting, Industry SalesMarketing Events: Other Event Hosting, Industry SalesMarketing Events: Fees Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Gifts	3 8 8 15	,000.00 ,945.45 ,000.00 0.00 0.00 ,250.00 0.00 240.00	12,450.00 12,050.00 15,000.00 0.00 4,000.00 40.00	315.009 34.719 0.009 0.009 0.009 23.089 0.009 66.679
		5146 5147 5148 5149 5150 5151 5152 5153 5154 5155 5156 5157	Event Hosting, Industry Sales/Marketing Events: Entertainment Event Hosting, Industry Sales/Marketing Events: Gifts Event Hosting, Industry Sales/Marketing Events: Chber Event Hosting, Industry Sales/Marketing Events: Fees Event Hosting, Industry Sales/Marketing Events: Fees Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Lodging Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Entertainment Event Hosting, Member/Community: Gifts Event Hosting, Member/Community: Other Education, Seminar: Registration Fees	3 3 8 15 15 15 1 1 1 1 1 1 1 1 1 1 1 1 1 1	,000.00 ,945.45 ,000.00 0.00 ,250.00 0.00 240.00 600.00	12,450.00 12,050.00 15,000.00 0.00 4,000.00 400.00 400.00 100.00	315.00° 34.71° 0.00° 0.00° 0.00° 23.08° 0.00° 66.67° -83.33° -71.96°
		5146 5147 5148 5149 5150 5151 5152 5153 5154 5155 5156 5157 Total B. Trav	Event Hosting, Industry SalesMarketing Events: Entertainment Event Hosting, Industry SalesMarketing Events: Gifts Event Hosting, Industry SalesMarketing Events: Cither Event Hosting, Industry SalesMarketing Events: Fees Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Lodging Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Gifts Event Hosting, Member/Community: Gifts Event Hosting, Member/Community: Other Education, Seminar: Registration Fees Education, Conference: Registration Fees	3 3 8 15 15 15 1 1 1 1 1 1 1 1 1 1 1 1 1 1	,000.00 ,945.45 ,000.00 0.00 ,250.00 0.00 240.00 600.00 ,070.00 305.00	12,450.00 12,050.00 15,000.00 0.00 4,000.00 400.00 100.00 300.00 13,515.00	315.009 34.719 0.000 0.000 0.000 0.0000 23.069 0.000 66.675 -83.379 -71.969 45.241
		5146 5147 5148 5149 5150 5151 5152 5153 5154 5155 5156 5157 Total B. Trav	Event Hosting, Industry Sales/Marketing Events: Entertainment Event Hosting, Industry Sales/Marketing Events: Gifts Event Hosting, Industry Sales/Marketing Events: Other Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Lodging Event Hosting, Member/Community: Lodging Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Gifts Event Hosting, Member/Community: Other Education, Seminar: Registration Fees Education, Conference: Registration Fees el/Trade Show/FAM/Events Advertising (TV, Radio, Print, Billiboard, Other Traditional): Placement	3 8 8 15 15 15 15 15 15 15 15 15 15 15 15 15	,000.00 ,945.45 ,000.00 0.00 250.00 240.00 600.00 ,070.00 ,305.00 ,154.27	12,450.00 12,050.00 15,000.00 0.00 0.00 4,000.00 100.00 100.00 300.00 13,515.00 141,983.53	315,009 34,711 0,000 0,000 0,000 0,000 23,069 0,000 66,63,339 -7,19,60 45,249 61,069
		5146 5147 5148 5149 5150 5151 5152 5153 5154 5155 5156 5157 Total B. Trav C. Marketing 5160 5162	Event Hosting, Industry SalesMarketing Events: Entertainment Event Hosting, Industry SalesMarketing Events: Oitts Event Hosting, Industry SalesMarketing Events: Other Event Hosting, Industry SalesMarketing Events: Other Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Gentraliment Event Hosting, Member/Community: Other Allevating (TV, Radio, Print, Billboard, Other Traditional): Placement Advertising (TV, Radio, Print, Billboard, Other Traditional): Production	3 8 8 15 15 15 15 15 15 15 15 15 15 15 15 15	,000.00 ,945.45 ,000.00 0.00 ,250.00 0.00 240.00 600.00 ,070.00 ,305.00 ,154.27	12,450,00 12,050,00 15,000,00 0,00 0,00 0,00 4,000,00 400,00 100,00 300,00 13,515,00 141,983,53	315,009 34,717 0,009 0,009 0,009 0,009 23,089 0,009 66,677 8-83,339 -71,969 45,249 61,069
		5146 5147 5148 5149 5150 5151 5152 5153 5154 5155 5156 5157 Total B. Trav	Event Hosting, Industry Sales/Marketing Events: Entertainment Event Hosting, Industry Sales/Marketing Events: Gifts Event Hosting, Industry Sales/Marketing Events: Other Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Lodging Event Hosting, Member/Community: Lodging Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Gifts Event Hosting, Member/Community: Other Education, Seminar: Registration Fees Education, Conference: Registration Fees el/Trade Show/FAM/Events Advertising (TV, Radio, Print, Billiboard, Other Traditional): Placement	3 8 8 15 15 15 15 15 15 15 15 15 15 15 15 15	,000.00 ,945.45 ,000.00 0.00 250.00 240.00 600.00 ,070.00 ,305.00 ,154.27	12,450.00 12,050.00 15,000.00 0.00 0.00 4,000.00 100.00 100.00 300.00 13,515.00 141,983.53	315.009 34.719 0.000 0.000 0.000 0.0000 23.069 0.000 66.675 -83.379 -71.969 45.241
		5146 5147 5148 5148 5149 5150 5151 5152 5153 5154 5155 5156 5157 Total B. Trav C. Marketing 5160 5162 5166 5170 5172	Event Hosting, Industry SalesMarketing Events: Entertainment Event Hosting, Industry SalesMarketing Events: Oifts Event Hosting, Industry SalesMarketing Events: Other Event Hosting, Industry SalesMarketing Events: Fees Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Media Event Hosting, Member/Community: Bettertainment Event Hosting, Member/Community: Bettertainment Event Hosting, Member/Community: Other Education, Semiar: Registration Fees Education, Semiar: Registration Fees Education, Conference: Registration Fees ell/Trade Show/FAM/Events Advertising (TV, Radio, Print, Billiboard, Other Traditional): Production Advertising (TV, Radio, Print, Billiboard, Other Traditional): Other Advertising, Online: Placement Advertising, Online: Production	3 3 8 5 15 15 15 15 15 15 15 15 15 15 15 15 1	,000.00 ,945.45 ,000.00 0.00 0.00 0.250.00 0.00 240.00 ,070.00 ,305.00 0.00 1,154.27	12,450.00 12,050.00 15,000.00 0.00 0.00 0.00 4,000.00 400.00 300.00 13,515.00 141,983.53 53,064.00 2,000.00 2,000.00 3,750.00	315,009 34,717 0,009 0,009 0,009 0,009 23,089 0,009 66,677 8-83,339 -71,969 45,249 61,069 -77,000 0,009 15,822 41,414
		5146 5147 5148 5149 5150 5151 5152 5153 5154 5155 5156 5157 Total B. Trav C. Marketing 5160 5160 5170 5162 5163	Event Hosting, Industry Sales/Marketing Events: Entertainment Event Hosting, Industry Sales/Marketing Events: Gifts Event Hosting, Industry Sales/Marketing Events: Cher Event Hosting, Industry Sales/Marketing Events: Cher Event Hosting, Member/Community: Lodging Event Hosting, Member/Community: Lodging Event Hosting, Member/Community: Meals Event Hosting, Member/Community: Gifts Event Hosting, Member/Community: Other Education, Seminar: Registration Fees Education, Conference: Registration Fees Education, Conference: Registration Fees all Trade Show/FAM/Events Advertising (TV, Radio, Print, Billiboard, Other Traditional): Placement Advertising (TV, Radio, Print, Billiboard, Other Traditional): Other Advertising, Online: Placement Advertising, Online: Placement Advertising, Online: Poduction Advertising, Online: Production Advertising, Online: Production	3 3 8 8 15 15 15 15 15 15 15 15 15 15 15 15 15	,000.00 ,945.45 ,000.00 0.00 0.00 0.250.00 0.00 240.00 660.00 ,070.00 3.05.00 0.00 0.00 0.00 0.00 0.00 0.	12,450,00 12,050,00 15,000,00 0,00 0,00 4,000,00 100,00 100,00 300,00 141,983,53 53,064,00 1,500,00 98,445,40 3,750,00 13,047,00	315,000 34,711 0,000 0,000 0,000 23,089 0,000 66,677 83,333 77,1968 45,249 61,061 2-27,133 7-0,000 15,522 41,411
		5146 5147 5148 5148 5149 5150 5151 5152 5153 5154 5155 5156 5157 Total B. Trav C. Marketing 5160 5162 5166 5170 5172	Event Hosting, Industry SalesMarketing Events: Entertainment Event Hosting, Industry SalesMarketing Events: Oifts Event Hosting, Industry SalesMarketing Events: Other Event Hosting, Industry SalesMarketing Events: Fees Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Transportation Event Hosting, Member/Community: Media Event Hosting, Member/Community: Bettertainment Event Hosting, Member/Community: Bettertainment Event Hosting, Member/Community: Other Education, Semiar: Registration Fees Education, Semiar: Registration Fees Education, Conference: Registration Fees ell/Trade Show/FAM/Events Advertising (TV, Radio, Print, Billiboard, Other Traditional): Production Advertising (TV, Radio, Print, Billiboard, Other Traditional): Other Advertising, Online: Placement Advertising, Online: Production	3 3 8 8 15 15 15 15 14 14 15 15 15 15 15 15 15 15 15 15 15 15 15	,000.00 ,945.45 ,000.00 0.00 0.00 0.250.00 0.00 240.00 ,070.00 ,305.00 0.00 1,154.27	12,450.00 12,050.00 15,000.00 0.00 0.00 0.00 4,000.00 400.00 300.00 13,515.00 141,983.53 53,064.00 2,000.00 2,000.00 3,750.00	315,009 34,711 0,000 0,000 0,000 0,000 23,080 0,000 66,673 68,337 -71,960 45,241 61,061

					,	I
				FY25 Budget	FY26 Budget	Percentage Change
		5182	Website: Hosting Fees	150.00	500.00	233.33%
		5184	Website: Other	28,023.00	28,264.63	0.86%
		5190 5191	Printed Marketing Collateral: Publications/Magazines Printed Marketing Collateral: Brochures	10,000.00 5,500.00		0.00%
		5199	Printed Marketing Collateral: Other	2,900.00	3,550.00	22.41%
		5200	Merchandise, Giveaways: Merchandise, Giveaways	10,900.00	10,500.00	-3.67%
		5210 5215	Merchandise, Resale: Merchandise, Resale Merchandise, Staff: Logoed Apparel	1,900.00	1,500.00	0.00% -21.05%
x		5230	Research: Services	15,808.60	21,350.00	35.05%
		5232 5234	Research: Products Research: Other	21,000.00	30,673.69	46.07% 0.00%
		5242	Fulfillment: Supplies	800.00	1,800.00	125.00%
		5250 5252	Donated Products & Services: Products Donated Products & Services: Services	100.00		0.00%
		5253	Mobile Welcome Vehicle: Operation	1,000.00	1,500.00	50.00%
		5254	Mobile Welcome Vehicle: Supplies	0.00	0.00	0.00%
x		5256 Total C. Mari	Sponsorships: Community Events	15,000.00 328,454.60	16,500.00 330,044.60	10.00%
		Total o. mai		020,404.00	000,044.00	0.40%
			ative & General			
		5260 5261	Accounting and Legal Fees: Audit Accounting and Legal Fees: Accounting	21,870.00 7,500.00	23,620.00 7,500.00	8.00%
		5262	Accounting and Legal Fees: Legal	500.00		900.00%
		5270 5272	Dues and Subscriptions: Dues Dues and Subscriptions: Subscriptions	1,500.00	16,128.00 1,250.00	51.32% -16.67%
		5300	Amortization: Leasehold Improvements	0.00	0.00	0.00%
		5301	Insurance: General Liability	4,072.00		17.24%
		5302 5303	Insurance: Excess Liability Insurance: Automobiles	1,103.00		45.33% 1.98%
		5304	Insurance: Workers Compensation	1,036.00	996.96	-3.77%
		5305 5306	Insurance: Directors and Officers Insurance: Employment Practices Liability	563.00 1.093.00	563.00 831.00	0.00%
		5307	Insurance: Other	1,772.00		7.29%
		5310	Data Processing/Computer: Hardware Maintenance	40,868.37	47,749.32	16.84%
		5311 5316	Data Processing/Computer: Software Maintenance Customer Agreements: Sponsorships	11,874.48 7,600.00	12,408.68 7,550.00	4.50% -0.66%
		5330	Bank Fees: Credit Card Processing	100.00	0.00	-100.00%
		5332 5336	Bank Fees: Lockboxes Bank Fees: Other	87.00 250.00		0.00%
		5337	Fees: Sales Tax	50.00	25.00	-50.00%
		5360	Postage: In-House Postage Meter	0.00	0.00	0.00%
		5363 5365	Postage: US Post Office Postage: Overnight/Air	7,800.00		22.44% 0.00%
		5366	Postage: Ground/Shipping	1,000.00	1,500.00	50.00%
		5400 5401	Office Supplies: Office Supplies Office Supplies: Paper	3,250.00 199.12	3,250.00 150.00	0.00% -24.67%
		5402	Office Supplies: Envelopes & Letterhead	200.00	200.00	0.00%
		5403	Office Supplies: Other	2,700.00		0.00%
		5425 5426	Personnel: Volunteer Expense Fees: Licensing & Registration	250.00	0.00 100.00	0.00% -60.00%
		5427	Board: Board Expenses	5,250.00	6,288.13	19.77%
x		5428 Total D. Adm	Board: Strategic Plan inistrative & General	135,008.97	0.00 158,125.17	0.00% 17.12%
		Total D. Auli	inistrative & General	133,000.87	130,123.17	17.1270
		F. Occupano				
x		5320 5320-01	Rent/Occupancy: Primary Office Construction Loan Rent/Occupancy: Primary Office Rent Reimbursements	100,656.00	62,399.52	-38.01% 0.00%
		Subtotal		100,656.00	62,399.52	-38.01%
		5323 5324	Rent/Occupancy: Pest Control Rent/Occupancy: Landscaping Services	2,406.68 4,950.42	2,709.52 5,775.49	12.58% 16.67%
		5325	Rent/Occupancy: Snow Removal	5,000.00		-44.52%
		5326	Rent/Occupancy: Fire Protection & Inspection	290.00		158.62%
		5327 5328	Rent/Occupancy: Cleaning & Supplies Rent/Occupancy: Utilities	11,303.26 7,122.38		-11.97% 3.62%
		5329	Rent/Occupancy: Trash Removal	1,596.00	1,824.96	14.35%
		5350 5353	Telecommunications: Local Telecommunications: Internet Services/TI Connections/DSL	1,001.64 8,167.20		219.74% 0.00%
		5367	Postage: Maintenance Contracts	0.00		0.00%
		5371	Photocopying: Photocopy Maintenance Contract	588.00		10.20%
		5410 5415	Repairs and Improvements Rent/Occupancy: Expense Reimbursements	0.00		0.00%
		Subtotal		42,425.58	_	13.57%
		Total F. Occu	pancy	143,081.58	110,582.09	-22.71%
		G. Capital Ex	penditures			
		1250	Furniture & Fixtures	0.00		0.00%
		1252 1254	Equipment Leasehold Improvements	1,000.00	0.00	-100.00% 0.00%
		1254	Leasenoid improvements Website	0.00		0.00%
		1258	Vehicles	0.00		0.00%
		otal G. Cap	ital Expenditures	1,000.00	0.00	-100.00%
		Transfer to E	Beloit Convention & Visitors Bureau Charitable Foundation, Inc.	71,000.00	60,500.00	-14.79%
	Total Ever-			4.050.000	4.000 150 0	*
	Total Expense Net Ordinary Income			1,253,655.43 \$ 1,513.49		3.07% -75.74%
	,				50.122	-, 0.7476
	Planat 1 P					
Visit Beloit Minimum	Financial Operating F \$ 307,914.95	reserve Polic	y sets these desginated fund balance targets for FY2026.			
Maximum						
		Miscellaneou	is GL Cortos			
		2088	Credit Card			
		1016	Prepaid Insurance			
		1017 1018	Prepaid Dues/Tradeshow Prepaid Others	+		